

Historic, Archive Document

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New Crop ➔ Gladiolus Bulbs

**At Digging Time Prices . . .
ALSO BULBS AND ROOTS
FOR FALL PLANTING . . .**

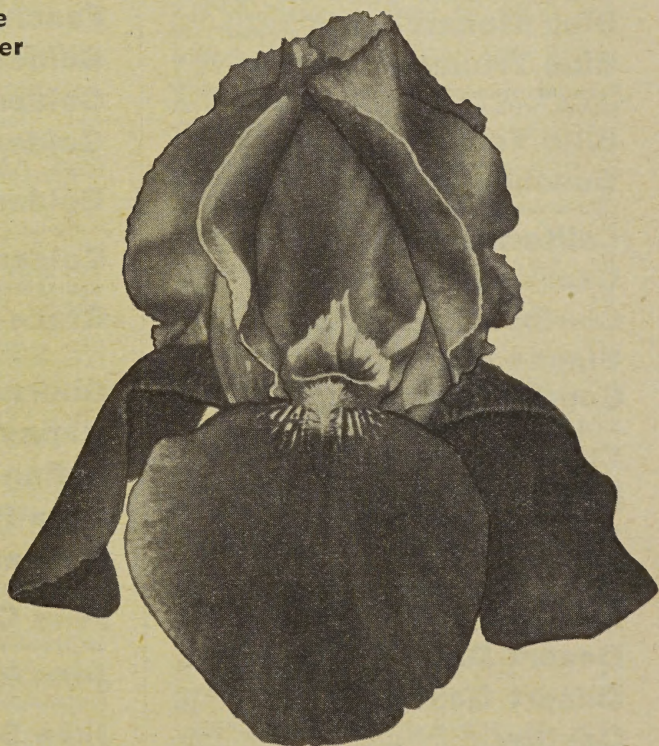
Tulips - Narcissus - Peonies

IRIS from "Top of the World"

*Fall
1941*

Healthy Iris from Dry, Sunny COLORADO thrive anywhere

**Plant IRIS Any Time Before
Ground Freezes Up For Winter**



Red and "Reddish" Iris Collection

YOUR CHOICE from the following kin's:

DAUNTLESS	LEGEND	JERRY
ELKHART	OSSAR	SIR LAUNCELOT
INDIAN CHIEF	PETRUCHIO	WACONDA
IRMA POLLOCK	RED DOMINION	WINE GLORY


Prepaid Prices

Any 4 for \$1.25—only one of a kind
Any 7 for 2.00—only one of a kind

SPECIAL OFFER One each kind 12 in all for **\$3**

From top of world, J. D. sez 'e,
Come Iris roots from borers free.
Each year they go to every state;
Reports come back,
THEY'RE BLOOMING GREAT!

Prices are for standard divisions.
Each Iris Root Plainly Labeled.
(S. means Standards; F. means Falls)

 This Catalogue Cancels All Former Listings or Offers

CHOICE Named Varieties of Lovely **IRIS** Many of World's Best and Latest Creations

ALL PRICED PREPAID

- Alta California** Yellow. Bronzed. Large25
- Amenti** S, gray, F, light mauve. A ruffled pastel..... .25
- Amitola** S, light russet vinaceous F, Tourmaline pink... .40
- Anitra** Pure verbena self with silky finish. Large blooms.... .75
- Beowulf** S, rich brown. F, maroon, with brown margin... .40
- Black Douglas** S, dark violet. F, blackish violet. Blue beard tipped yellow..... .25
- Black Wings** Intense deep blue, appearing almost black. Large. Fragrant..... .25
- Blended Beauty** S, bronzy gold. F, golden salmon, flushed red..... 1.00
- Blue Monarch** A clear, pure violet—blue self. .25
- Blue Triumph** Clean, light blue. The flowers are very large and flaring and of heavy substance, with smooth, velvety finish... .25
- Blue Velvet** Rich, deep blue, of heavy substance. .25
- Buechley's Giant** Immense light blue. And I do mean IMMENSE..... .25
- California Gold** Tall, large deep yellow25
- Capri** A soft, pleasing combination of yellow and fawn..... .25
- Claribel** Large plicata. Pure white, etched with blue..... .35
- Claude Aureau** S, golden yellow. F, russet... .25
- Copper Lustre** Huge flowers of bright copper, gold and pinkish tan blendings.... .75
- Crystal Beauty** Fine large, pure white, tall... .25
- Dauntless** A tall red self (standards slightly lighter).... .25
- Depute Nomblot** Magnificent. S, copper-red. F, purplish garnet-red..... .25
- Deseret** S, intense yellow. F, yellow, overlaid velvety red except at edges..... .35
- Desert Dawn** Rich yellow—lavender blend..... .20
- Desert Gold** Large yellow. Heavy substance25
- Destiny** A new Iris from New Zealand. S, deep purple suffused bronze. F, velvety black-purple. Heavy substance. Very large. Tall... .50
- Dore** New color combination. S, light yellow. F, white..... .25
- Dymia** Very large self purple, seems almost black. Dark blue beard intensifies the coloring..... .25
- E. B. Williamson** A new, glowing coppery red, almost a self. Silky, lustrous finish 2.00

ALL PRICED PREPAID

- Eleanor Roosevelt** An Iris of rich purple. Blooms early in spring, then (in most sections) again in fall..... .25
- Elkhart** Deep chestnut red. The color appears red to brown, according to lights. Large. Splendid... .50
- El Tovar** S, brown, shaded honey in center. F, long and flaring velvety red-brown with black flush... .40
- Eros** A new color in Iris. Glorious salmon-pink. Large, lovely. .25
- Ethelwyn DuBuar** A large beautiful pink with delightful ruffling..... .25
- Evolution** Coppery bronze self, with frilled standards.... .25
- Far West** A warm and mellow blend salmon, golden sand, coral and henna. Soft glow at heart..... .60
- Fascination** Large refined rose pink25
- Golden Flare** Lovely flame, rose—yellow blend... .20
- Golden Helmet** Ruffled old gold. F, oxblood red .50
- Golden Hind** A striking English yellow of deepest buttermilk tone. Vivid orange beard..... .60
- Golden Majesty** An immense Iris of gleaming gold. Superb in every way..... 5.00
- Golden Treasure** Large creamy yellow flowers with glowing golden heart..... .90
- Grace Mohr** Sold out. The offer in SUMMER Iris lists regarding Grace Mohr expired Sept. 15th.
- Gudrun** Fine. Very large, lustrous white. Good substance. .35
- Happy Days** Immense clear yellow. Gigantic25
- Indian Chief** Red, blended with bronze25
- Irma Pollock** Velvety carmine, lighter margin. .25
- Jasmania** S, yellow, slightly ruffled. F, same tone of yellow, with lavender center..... .60
- Jean Cayeux** A soft, smooth, light buff, "coffee colored" or Havana brown..... .35
- Jean Neale** Dainty light pink, medium size. Edges petals frilled. Roots small..... .20
- Jean Siret** A yellow dwarf. Very early. In many sections it blooms also in fall. Roots small... .25
- Jerry** Perfectly formed, extremely brilliant red Iris. Fine... .25
- Junaluska** A superb blending of rose, gold and copper, radiating an iridescent glow..... .70
- Kalinga** Huge cream self. Broad ivory-textured blooms..... .50
- Khorasan** A massive, blended variegata. S, gold, F, nearly auburn, flushed violet..... .70

King Juba S, yellow, F, garnet red. Big and bold..... .25

Lady Paramount Large prim-rose50

Largo New soft yellow blend. Falls overlaid marine. Ruffled. .25

Legend Velvety claret-crimson self, brilliant gold beard.... .25

Lieut. Chavagnac Similar to Jean Siret in size and habits. Violet..... .25

Lighthouse S, old rose. F, rose red. A "torch of gold" lights up the center. Large and tall..... 1.00

Lilamani A velvety blackish self. Large flower..... .80

Lucrezia Bori Large yellow. S, cupped, broad and ruffled. F, long and flaring..... .25

M. A. Porter Large. S, dark blue. F, deep violet... .25

Marco Polo S, lustrous rose. F, brilliant crimson. Orange beard..... .50

Marquita Luminous ivory yellow with falls heavily lined maroon. Large. Scarce..... .50

Meldoric Flowers are blue-black in effect. Very large... .25

Michelangelo Another new color in Iris. The entire flower is a dark vinaceous gray..... .50

Ministre F. David S, silky red-purple. F, dark red-purple. A Mastodon!..... .25

Mirasol Rich golden yellow flowers, well formed..... .25

Miss California A beautiful and entirely distinct tone of pink. Large, tall, vigorous... 1.00

Mountain Snow Opens white, tinged blue. Turns to glistening white. S, broad and ruffled. F, also broad..... 2.00

Mrs. Willard Jaques A new pink and cream blend similar to Noweta..... .70

Naranja One of the most talked-of Iris originations. A large flowered yellow with a distinct orangy overcast on the falls. Decidedly and delightfully different..... .40

Narain "Shimmering blue of the ocean," with creamy seafoam throat, deep sea-blue beard, yellow tipped... .70

Nassak Large, tall plicata. White with blue stitchings. A perfectly hardy..... .40

Natoma S, pinkish cinnamon. F, a bronze and rose blend... .25

Nene S, lilac. F, wine red. Gigantic plant. Immense flowers... .25

Noweta Exquisite melting creamy pink. Frilled..... .25

Omaha Combination of coppery pink and cinnamon..... .25

Orloff A bright plicata. Yellow and red-brown blended..... 1.50

Ormohr A William Mohr seedling with GIANT flowers of a uniform gray-lavender veined violet, having over all a rosy glow..... 3.00

Ossar A new glowing blackish red self. Medium size..... .60

Persia S, smoky blue. F, bright blue. Unique coloring... .20

Petruchio Carmine and red-brown, with golden beard... .25

President Pilkington A blend buff, S and F of lavender-blue..... .25

Red Dominion Deep red stand-ards, red falls, near black25

Rusty Gold A bronzy orange blend. A novelty..... .25

Sacramento White, edged red and purple. Unusual. .25

Sandalwood S, vinaceous fawn. F, army brown..... .70

San Francisco White. S, and F, edged lavender. .25

Selene Extra large white. A real giant. Perfectly hardy... .20

Sensation Gigantic cornflower, blue self. Beautiful.... .25

Sierra Blue Clear enamel-like blue. Big and stately... .35

Sir Launcelot A chestnut-red. Golden haft... .35

Southern Cross From New Zealand. S, fawn, shaded purple. F, auburn-red..... .75

Southland A new intermediate of chrome yellow..... .25

S. Gaudichau Deep velvety violet. Old but good... .25

Spokan S, glowing red-brown, Falls deeper shade. Large... .25

Spring Maid Clear rose-pink. Honey flush... .20

Striped Leaves Flowers blue, of medium size. Leaves striped, making the plant ornamental and attractive all season.... .40

Taos "As colorful as an Indian blanket." A blend of yellow and coppery-red, effect of russet-red.... .50

Thuratus Black purple self. One of the darkest Iris..... .25

Tiffany New yellow plicata, bordered brown 2.00

Trail's End S, yellow overlaid orange-red. F, "remind one of the berry of bitter-sweet after it has been touched by frost"..... .20

Treasure Island Gigantic, clear yellow70

Venus de Milo A white that's white. Large. .25

Waconda Deep fuchsia red. Large. Brilliant.... .25

War Eagle S, bright red purple. F, red purple with black shading. Brown stripes on haft. Big. .25

Wine Glory A combination of red, purple, violet and other shades. Striking..... .40

Winneshiek Deepest blue, which does not fade.... .25

A FEW IRIS POINTERS

If plant Iris late in fall, then cover plants with brush, cornstalks, tomato vines, excelsior, or any coarse material until early spring. This is to prevent alternate freezing and thawing in winter. No protection after first winter needed in our section.

Remove covering early in spring. Am told that protection is often given on old as well as young plants in the Mississippi Valley and farther east. Straw, hay, excelsior, corn stalks, brush, etc., are used. Avoid too much covering right on top of the plants.

I usually protect my late Iris plantings simply by throwing a ridge of soil over the rows with a small hand plow, shovel or hoe, covering everything. In this case I cut the tops back nearly to the rhizomes, planting more like bulbs than plants. Very important to pack soil firmly about the roots and see that they enter the winter in the soil not dried out, though much moisture not needed or desirable. Level the soil early in spring.

YOUR OWN COLLECTION

Browse through the Groups "A" to "E" and make up Collections yourself at the very special GROUP prices. (Each Kind Labeled)

GROUP "A"

Your choice, alike or assorted
5 for 60c (Prepaid) 10 for \$1.00
(Not more than 5 of any one kind)

Blue Velvet	Pres. Pilkington
Capri	Rusty Gold
Desert Dawn	Selene
M. A. Porter	Spring Maid
Persia	Trail's End

GROUP "B"

Your choice, alike or assorted
6 for \$1.00 (Prepaid) 22 for \$3.00
(Not more than 4 of any one kind)

Alta California	Legend
Ament	Meldoric
Beowulf	M. F. David
Black Douglas	Michelangelo
Black Wings	Mirasol
Blue Triumph	Natoma
Buechley's Giant	Noweta
Crystal Beauty	Omaha
Dauntless	Petruchio
Depute Nomblot	Red Dominion
Dymia	Sacramento
Eleanor Roosevelt	Sensation
Ethelwyn DuBuar	Southland
Evolution	S. Gaudichau
Fascination	Spokan
Happy Days	Thuratus
Indian Chief	Venus d'Milo
Largo	War Eagle

(Or any from GROUP "A")

GROUP "C"

Your choice, alike or assorted
4 for \$1.00 (Prepaid) 16 for \$3.00
(Not More Than 4 of Any One Kind)

Beowulf	Lucrezia Bori
Deseret	Rubeo
Destiny	Sir Launcelot
Gudrun	Striped Leaves
Jean Cayeux	Wine Glory

(Or any from GROUP "B")

GROUP "D"

Your choice, alike or assorted
3 for \$1.00 (Prepaid) 12 for \$3.00
7 for 2.00 22 for 4.00
(Not More Than 3 of Any One Kind)

Beowulf	Lilamani
Deseret	Michelangelo
Destiny	Nassak
Dymia	Ossar
El Tovar	Sir Launcelot
Elkhart	Striped Leaves

(Or any from GROUP "C")

GROUP "E"

Your choice, alike or assorted
2 for \$1.00 (Prepaid) 9 for \$3.00
(Not More Than 2 of Any One Kind)

Golden Hind	Mrs. W. Jaques
Golden Treasure	Narain
Jasmania	Sandalwood
Junaluska	Southern Cross
Marco Polo	Treasure Island

(Or any from GROUP "D")

NOTICE: This Iris list contains only such varieties as we expect to have for shipment until well into November. BUT, if any sold out, we will send something else "just as good"—or better, unless you say cancel.

SPECIAL OFFERS

ALL PREPAID

"Carmichael" Collection All for 70c

Crystal Beauty
Gudrun
Selene
Venus de Milo
One Each these
"Polar Bears." 70c

Six Delicious Favorites All for \$2.20

Destiny
Jasmania
Lilamani
Michelangelo
Mrs. W. Jaques
Treasure Island
ONE EACH, \$2.20

Mountain Collection All for \$3.00

Ament
Alta California
Black Douglas
Blue Triumph
Blue Velvet
Capri
Crystal Beauty
Eros
Irma Pollock
Jean Neale
M. A. Porter
M. F. David
Mirasol
Persia
Pres. Pilkington
Selene
Sacramento
Trail's End
War Eagle
ONE EACH, \$3.00

Mile High Collection All for \$3.95

Black Wings
Buechley's Giant
Claude Aureau
Dauntless
Desert Dawn
Dymia
El Tovar
Jean Siret
Happy Days
Legend
Lieut. Chavagnac
Lucrezia Bori
Michelangelo
Naranja
Noweta
Red Dominion
Sensation
Spokan
Venus deMilo
Winneshiek
ONE EACH, \$3.95

Boulder Beauties All for \$4.90

Amitola
Beowulf
Blue Monarch
Depute Nomblot
Dymia
Elkhart
El Tovar
Ethelwyn DuBuar
Golden Hind
Jasmania
Jean Cayeux
Lilamani
Marco Polo
Meldoric
Nassak
Sir Launcelot
Southern Cross
Thuratus
Treasure Island
Wine Glory
ONE EACH, \$4.90

Colorful Colorado Collection All for \$6.80

Ament
Black Douglas
Blue Velvet
Blue Triumph
Blended Beauty
Capri
Destiny
Dymia
Eleanor Roosevelt
Elkhart
Golden Hind
Jasmania
Junaluska
Legend
Lilamenti
Marco Polo
Meldoric
Michelangelo
M. F. David
Nassak
Noweta
Ossar
Pres. Pilkington
Red Dominion
Sacramento
Sandalwood
Spokan
Striped Leaves
Tiffany
Treasure Island
Trail's End
War Eagle
Winneshiek
ONE EACH, \$6.80

Hillbilly Collection

WE select the kinds, 20 kinds, value \$5.00 or more, \$2.50, prepaid. Labeled.

At Digging-Time Prices--Fall Delivery

It's good business to buy Glads in the fall. Fall buying gives you the pick of the stock, assures your getting the varieties and sizes you want and at very reasonable prices.

We recommend buying at least part of one's Gladiolus bulbs in the fall, for several reasons.

One doesn't feel it so much if he buys part of his Glad bulbs in the fall instead of waiting until spring.

"The cream of the crop" is what we promise our fall Glad buyers.

Then, too, it's fun having your bulbs and bulbets right where you can watch them and keep them safely through the winter. Just to "paw them over" from time to time, and visualize the rare and beautiful spikes of bloom they will produce, is no small compensation, as any real fan will know.

We don't claim that fall prices are always lower than in spring. Sometimes otherwise. But we fill the fall orders so liberally that the customer is 'way to the good anyhow.

Three Size Glad Bulbs

The **LARGE BULBS** measure (in diameter) from 1 1/4 inches up, mixed sizes. (Part No. 1 and part No. 2 sizes.) This size is designated by the letter "**L**".

MEDIUM BULBS measure 3/4 inch to an inch or larger, mixed sizes. (Part No. 3 and part No. 4 sizes). These Medium Bulbs bloom splendidly, though the large bulbs make still larger spikes and more of them. Medium bulbs are designated by the letter "**M**".

NOTE: If sold out No. 1 size, we may send all No. 2 for Large, but more of them. If out No. 3, will send all No. 4 but more of them. Usually have enough so can send as noted above, however.

SMALL BULBS are designated by the letter "**S**". They will average nearly half-inch in diameter. Not sold as blooming sizes, yet many will bloom.

NOTE: It will help us in filling your Glad bulb orders if you will mention the size each time: Large, Medium, Small, or just the letters **L, M** or **S**.

Prices, Terms, Delivery

Gladiolus prices are guaranteed for this fall only--until our spring catalogue is mailed in January. Many of these offers will be withdrawn altogether in January.

Each item on your Glad order must amount to not less than 10c.

TERMS: Cash with order, or 1/4 cash with order, balance C. O. D. Or send 1/4 with order, and balance any time before shipment.

DELIVERY: (Except wholesale lots.) We pay all postage or express charges, and guarantee safe delivery. (Our choice, whether parcel post or express.)

If your express office is different from your mail address, please be SURE to give express office address also when ordering.

Right now when many prices rise,
We may be wrong, we may be wise.
To make OUR prices somewhat lower,
And help each eager garden grower.

To carry out this noble plan,
Some frills and costs we've had to can--
Send out a modest catalogue,
And not, this year, put on the dog.

If You Pay P. P. or Express

All Glad bulbs in this catalogue are priced **PREPAID**, except wholesale lots.

BUT many customers have been much pleased with our special proposition.

If the customer pays express on Glads priced prepaid, we will send extra Glads to more than offset the express charges. We'll send extra bulbs of kinds on your order, or some good kinds, our selection, or maybe both.

If order part from wholesale list and part from prepaid lists, you will find it much to your advantage to do as many others have done. Just say, "Send all at my expense and add more Glads to **COVER SENDING COSTS ON PREPAID ITEMS.**"

Send No Money for P. Post

Express is often cheaper than parcel post, as bulbs take a special low rate by express.

But if you specify parcel post shipment and you pay carrying charges, then we ship C. O. D. for postage. Please do not send any money in such cases for postage or try to estimate it. Nor say you will remit for postage later.

We keep no postage accounts. Either express, you pay express on arrival, or parcel post, the postage C. O. D.

Any Glads priced prepaid may be ordered f. o. b. Boulder, at the prepaid prices, but we then send you more than enough extra stock to offset the carrying charges. (Order should be \$3.00 or more to take advantage of this offer.)

Safe Delivery Guaranteed

We ship bulbs all winter. Prefer to ship soon as order received, because have so many other shipments in spring. But, of course, will hold until spring if you say so. Safe delivery guaranteed. You take no risk, no matter when we ship.

SPRING DELIVERY. We will store orders amounting to \$4.00 or more upon payment of 25 per cent or more on the order this fall.

But so far as possible, we need to ship Glad bulbs **THIS FALL** and early winter. Short on storage room.

LONG'S Long Count

As all our old customers know, your GLAD orders will be filled most liberally. We could promise you more for your money, but we like to surprise you by doing better than our offer. The larger the order, the more liberal the overcount.

NOTICE Our fall Glad prices are made out early. If we are too low on some items, that's your good luck. If a bit high, we'll send plenty more Glads to adjust. Thus prices are in **YOUR** favor "in the Long run."

Special Price on Large Lot

Send list for price on the lot, if you care to, but only for good sized lots, not a list amounting to only a few dollars. We'll make you price f. o. b. Boulder on the list. Please state definitely the kinds, sizes and quantities of each wanted.

CHOICE NAMED VARIETIES of **GLADIOLUS**

These Prices Prepaid
Bulbs Plainly Labeled

Please do not order in smaller quantities than listed. (5 or more bulbs at the 10 rate; but must amount to not less than 10c.)

No single item less than 10c. Five bulbs at the 10 rate, unless otherwise noted.

Airy Dream (Baerman.) Apple blossom pink. (L. 30c; 3—75c; 10—\$2.40) (M. 20c; 3—50c; 10—\$1.60).

Aladdin (Palmer.) Big bright salmon, with cream blotch. (L. 25c; 3—60c; 10—\$2.00) (M. 15c; 3—40c; 10—\$1.20)

Alayne (Kinyon.) Beautiful new shade of light rose. Never flecks. (L. 2—12c; 10—50c) (M. 3—10c; 10—30c) (S. 10—20c).

Algonquin (Palmer.) Brilliant glowing red. Very large and fine. (L. 25c; 3—60c; 10—\$2.00) (M. 15c; 3—40c; 10—\$1.20) (S. 10c; 3—25c; 10—80c).

Algonquin tops the giant reds.

Add this when plant your Gladdy beds.

American Commander (New). Com. Koehl. A little lighter, clear red. Tall straight spike. Large. (L. 50c; 3—\$1.20).

Amrita (Palmer.) Shades of capucine buff, yellow throat, ruffled. (L. 10c; 2—15c; 10—60c) (M. 3—14c; 10—40c) (S. 10—25c) (Blts. 25—25c).

Amulet (Palmer.) Heavily ruffled buff. (L. 15c; 3—40c; 10—\$1.20) (M. 3—25c; 10—70c) (S. 2—12c; 10—50c) (Blts. 15—25c).

Angelica (Baerman.) New, lovely waxy frilled pink. (L. 10c; 3—25c; 10—70c) (M. 2—12c; 10—50c) (S. 3—10c; 10—30c) (Blts. 40—25c).

Arabella (Pf.) Glossy, dark red, almost black. Large florets; (L. 12c; 10—\$1.00) (M. 2—15c; 10—60c). No lower prices on larger lots. Scarce.

Arethusa (F-B.) Heavy ruffled apricot with cream throat. (L. 15c; 2—25c; 10—\$1.20) (M. 2—15c; 10—70c).

Ariadne (Baerman.) Tall blotched white. (L. 10c; 3—25c; 10—80c) (M. 2—12c; 10—50c) (S. 10—30c).

Auahi (From New Zealand.) Smoky mauve, suffused old rose, white throat. (L. 15c; 2—25c; 10—\$1.20) (M. 10c; 3—25c; 10—80c).

Ave Maria (Pf.) Large near-blue. Tall straight spike. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

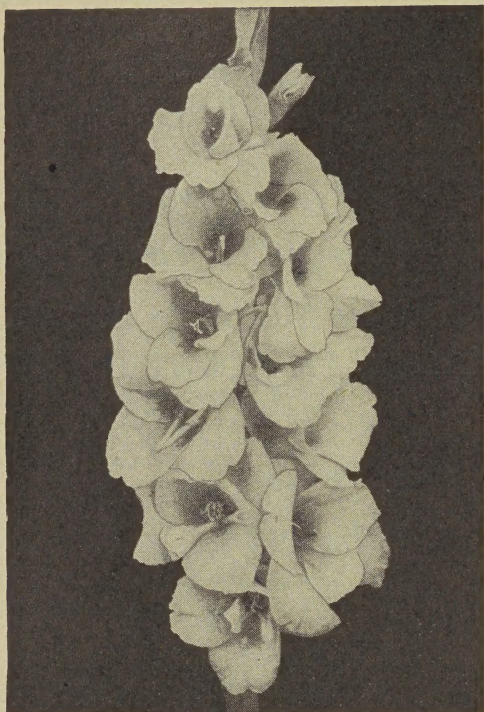
Bagdad (Palmer.) Smoky old rose. Large. Tall straight spike. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

Barcarole (Palmer.) New large, tall, clear orange. (L. 20c; 3—50c; 10—\$1.60) (M. 10c; 3—25c; 10—90c) (S. 3—15c; 10—40c) (Blts. 25—25c).

From coast to coast, from pole to pole,
They're praising orange Barcarole.

Beacon (Palmer.) Red salmon with large cream blotches. (L. 2—14c; 10—60c) (M. 3—10c; 10—30c) (S. 10—15c) (Blts. 100—25c).

Beautiful Ohio (Hul.) New tall lavender-rose. (L. 15c; 2—25c) (M. 2—15c; 10—60c) (S. 10—30c).



New Zealand Splendor Glad

A New Super Glad "New Zealand Splendor"

(Originated by W. R. Toon, New Zealand)

Probably the best Glad introduced into U.S.A. from New Zealand.

The plant and spike sturdy and strong. Blooms large. Many open. A crooked spike or misplaced bloom "very unusual".

The color is medium pink, with throat blotch of orange-scarlet. The shade varies somewhat, depending on soil and weather.

The florets set close to the spike, and are well faced and spaced. They look you right in the eye.

New Zealand Splendor is a Picardy and Mrs. S. A. Errey seedling. Thanks to Canada and Australia as well as New Zealand.

A large successful commercial grower bought a few "Splendor" bulbs last season. Wrote us: Zealand Splendor did fine. Made beautiful spikes. I like the placement of the florets and their leathery texture. Looks to me like a comer.

The sturdy growth of the plant impressed me. That is lacking in a lot of good Glads today.

N. Z. SPLENDOR: (L. 40c; 3—\$1.00; 10—\$3.00) (M. 25c; 3—60c; 10—\$2.00) (S. 15c; 3—40c; 10—\$1.20). (No bulblets to spare.)

New Zealand Splendor makes a hit.
No other name could better fit.

Betty Brown Eyes (Briggs.) Orange, maroon blotches on two lower petals. (L. 2-12c; 10-50c) (M. 3-10c; 10-30c).

Betty Co-Ed (Briggs.) Soft creamy pink, "that schoolgirl complexion." (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Betty Co-ed, with "that complexion,"
Has blooms all pointing same direction.

Betty Nuthall (Salbach.) Coral with orange throat. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Bill Sowden (Fallu.) Very large deep red. Favorite Australian Glad. (L. 2-12c; 10-50c) (M. 10-25c).

Black Opal (Errey.) Deep red. Big. (L. 2-25c; 10-\$1.00) (M. 2-15c; 10-60c) (S. 3-15c; 10-40c) (Blts. 25-25c).

Blue Admiral (Christ.) Deep violet-blue. Clear color. Tall, strong straight spike. Large blooms, well faced, plenty open. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Blue Beauty Giant light blue with edges of petals overlaid violet-blue. (L. 2-15c; 10-60c) (M. 2-10c; 10-40c).

Bob White (Zimmer.) Immense white with two rose lines on lower petals. (L. 2-12c; 10-50c) (M. 10-25c).

Camellia (Palmer.) New blush white with orange blotch on cream ground. Tall, straight spike. (L. 2-14c; 10-60c) (M. 3-10c; 10-30c) (S. 10-15c) (Blts. 100-20c).

Camellia, from Palmer's hand,
Is making friends to beat the band.

Candy Heart (Salbach.) Massive spike and blooms. Soft clear flesh-pink, somewhat pinker than Picardy, with large blotch of light carmine. (L. 15c; 3-35c; 5-50c; 10-90c) (M. 10c; 3-25c; 10-60c).

Carillon (Palmer.) Beautiful rose with white throat. (L. 25c; 3-60c) (M. 2-25c).

Chamouny (Baerman.) New light cerise-rose. (L. 15c; 3-40c) (M. 10c; 3-25c).

Champlain (Palmer.) A healthy, vigorous near-blue. Soft violet. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Changeable Silk (Baerman.) Flesh toned rose pink overlain with silvery sheen. (L. 25c; 3-60c) (M. 15c; 3-40c).

Charles Dickens (Pf.) Radiant purple. Very tall, good spike. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Christabel (Mitsch.) Shrimp pink with cream throat. (L. 2-14c; 10-60c) (M. 3-10c; 10-30c).

Commander Koehl (Pf.) Immense dark scarlet. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Conquest (Mitsch.) New light salmon pink of good size, splendid placement and pleasing. (L. 2-14c; 10-60c) (M. 2-10c; 10-40c) (S. 10-20c).

Coral Glow (Ellis.) Rich coral-rose. Marvellous color. Spikes tall. Blooms large. (L. 15c; 2-25c; 10-\$1.20) (M. 10c; 3-25c; 10-80c).

A Glad you'll like right well, I trow,
Is colorful big Coral Glow.

Coronation (Palmer.) Light salmon. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Crystal (Both.) New clear white from Australia. Tall spike. Many flowers open. (L. 30c; 3-75c) (M. 20c; 3-50c) (S. 15c; 3-40c).

Debonair (Palmer.) LaFrance pink. Throat shrimp pink and cream. Tall, straight spike. Very long flower head. Blooms spaced and faced right, and a whale of a lot of them. Another Palmer winner. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Dixie Gold (Ford.) New tall, golden orange, giving a two-tone effect. Lovely. (L. 25c; 3-60c) (M. 20c; 3-50c).

Dr. Durr (Pf.) Pure white with cream throat. Very early. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Dr. Hoeg (Prestgard.) Glistening dark red. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Dr. Moody (Kinyon.) Large lavender. Early. Good straight spike. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Duke (Krueger.) Originator's description: "A giant blazing red. Spikes up to 78 inches tall. Large bulbs produce gigantic spikes. Smaller bulbs bloom well but do not develop such massive blooms. Mid-season. Produces many bubblets, which germinate slowly. Some florets not well placed. A few spikes crook. In spite of this, it is THE exhibition red. Opens up 8 large florets. Is cross Commander Koehl X Picardy."

This may be the answer to that frequent cry, "What red is nearly as large and fine as Picardy?"

Duke Prices: (L. 75c; 3-\$1.80) (M. 50c; 3-\$1.20).

Duna (Palmer.) Soft light pinky buff. A beautiful clear, distinct new shade in Glads. Tall, straight spike. The opening florets look like lovely rosebuds. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Some Glads you almost want to eat,
Like Duna, buff, so nice and neat.

Early Dawn (Briggs.) Tall and large, very early geranium pink. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Early Peach (Pruitt.) Peach-red, blending to ivory. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Early Rose (Milton Jack, Canada.) Rich rose, lighter in throat. Unique color. Large. Early. (L. 2-15c; 10-60c) (M. 2-10c; 10-40c).

The Glad that Jack built—Early Rose—
Is good from tip clear down to toes.

Ellen Marie (Pruitt.) Salmon-pink. (L. 2-14c; 10-60c) (M. 3-10c; 10-30c) (S. 10-15c).

Eloise (Dorrett.) Clear, dark lavender or orchid. Unusual shade. LOVELY. (L. 2-14c; 10-60c) (M. 3-10c; 10-30c).

Emile Aubrun (Lemoine.) Huge spike flower of smoky bronze, with cherry blotch. Great favorite. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Old Emile Aubrun's going strong.
Most Glads its age would say, "So Long."

Flaming Meteor (Mitsch.) Extra large, red blooms. (L. 2-15c; 10-60c) (M. 3-10c; 10-30c).

Frost Pink (Evans.) Lovely ruffled silvery pink. (L. 2-15c; 10-60c) (M. 3-10c; 10-30c) (S. 10-20c).

Gate of Heaven (Pf.) Straight spike. Strong growing, pure, rich, deep yellow. Florets large, ruffled, well placed. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

Plant Gate of Heaven for one yellow.
Is sure to please most any fellow.

Golden Chimes (Ellis.) Beautiful large light yellow. (L. 2—15c; 10—60c) (M. 10—30c).

Golden Cup (Palmer.) Yellow. Deeper than Golden Dream, and larger. Good tall, straight, stiff spike. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

Still hunting yellows? Don't give up.
Until you win, plant Golden Cup.

Golden Goddess (Salbach.) Tall yellow. Long flower head. (L. 10c; 3—25c; 10—70c).

Gold Dust (Pf.) Bright rich yellow, almost faultless, and very early. Ev and I like this a lot, and so do the Denver florists. (L. 2—15c; 10—60c) (M. 3—10c; 10—30c).

Green Light (Pf.) New ruffled white with green cast when opens. (L. 10c) (M. 2—15c).

Greta Garbo (Pf.) Soft rosy buff, with cream throat. Tall. Large. (L. 50c; 3—\$1.20) (M. 30c; 3—75c).

Heiligtum (Pf.) Large alabaster white, with creamy throat. (L. 15c; 10—\$1.20)

Hercules (Crow.) New shade of clear buff. Tall massive spike. Blooms large and of heavy texture. (L. 2—14c; 10—60c) (M. 3—10c; 10—30c).

Heritage (Ristow.) Very large warm pink, throat lighter. (L. 2—14c; 10—60c) (M. 3—10c; 10—30c).

Honor (Mrs. Kinyon.) New clear lavender. Straight, stiff spike. Beautiful. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

For Honor no one sheds a tear—
The lavender that's always CLEAR.

Iasco (Kinyon.) Giant exhibition yellow on ivory-buff. (L. 30c; 3—75c) (M. 20c; 3—50c).

Irak (Mitsch.) A silvery-grey sport of Bagdad. Finer color than MARMORA, taller. A giant novelty. (L. 2—14c; 10—60c) (M. 2—10c; 10—40c) (S. 10—20c) (Blts. 100—15c).

Isola Bella (Pf.) Giant Cattleya pink with a soft lilac hue. (L. 2—14c; 10—60c) (M. 3—10c; 10—30c).

Jasmine (Palmer.) New lemon yellow. (L. 20c; 3—50c) (M. 10c; 3—25c) (S. 3—15c).

Jersey Cream (Evans.) Strong grower. Good habits. Fine. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

One Glad that brings a joyous scream,
Is Herbert's lovely Jersey Cream.

J. S. Bach (Pf.) Immense salmon-orange. Early. (L. 2—14c; 10—60c).

King Arthur (Arenius.) Grand deep rose-lavender. Florets large. Fluted. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

King Arthur cost a hundred bucks,
When it was new—a Glad de-luxe.

Komiri (N. Z.) Light pink with large white throat. Petal edges flaked rose. (L. 40c; 3—\$1.00).

La Fiesta (Salbach.) Clear bright orange that does not fade. 6 to 7 florets open at once. (L. 2—14c; 10—60c) (M. 3—10c; 10—30c).

Leona (Pruitt.) A very rich rose-red. Medium late, tall growing, carrying from 6 to 8 fine, large, ruffled flowers open at one time. (L. 2—14c; 10—60c).

Londonderry (Christ.) Giant rich bronzy orange with faint smoky cast over all. Touch of carmine in the throat. A giant in both plant and flowers. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

And plant some bronzy Londonderries,
The Glad some say, "It is the berries."

Louis d'Or (Pf.) Bright orange-yellow early decorative. Lively. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

Maid of Orleans (Pf.) Large lovely milky white with cream throat. Tall, straight spike. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

I love to don my threadbare jeans,
And cut a bunch of Maid-Of-Orleans.

Makenu (N. Z.) Large orange with scarlet blotch. (L. 10c; 3—25c; 10—80c) (M. 2—12c; 10—50c).

Mammoth White (U. B.) Immense white. (L. 2—12c; 10—50c) (M. 3—10c; 10—30c).

Margaret Beaton (Twomey.) New, immense white, with orange-scarlet blotch. (L. 20c; 3—50c) (M. 25c; 2—25c) (S. 2—15c).

A Glad as grand as Mrs. Heaton,
But color white, is Marg'et Beaton.

Margaret Fulton Superb early salmon favorite. A distinct shade, different from the color of any other variety. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

Inscribe this in your garden books,
That Margaret Fulton never crooks.

Marguerite (Pommert.) Mammoth new watermelon pink, with cream throat. Nicely ruffled. Never flecks. Spike straight. (L. 45c; 3—\$1.20) (M. 30c; 3—75c) (Blts. 3—20c; 10—50c).

Marmora (Errey.) Immense smoky lavender from Australia. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

Mary Damaris (Clark-Stewart.) Clear soft yellow. Good spike. Fine exhibition and commercial. (L. 10c; 3—25c; 10—80c).

Matador (Christ.) Lavender-red, with dark blotches. Similar to Early Rose. Deeper color in throat. (L. 2—25c; 10—\$1.00) (M. 2—14c; 10—60c).

Matterhorn (Pf.) Large exhibition white. Opens up to 10 blooms well faced. (Don't confuse with Matador.) (L. 20c; 3—50c) (M. 2—25c; 10—\$1.00).

Milford (New Zealand.) Clear, even tone of lovely light blue. Flowers very large, 9 open. Spike and placement splendid. A sturdy, healthy, beautiful giant Glad. (L. 2—12c; 10—50c) (M. 10—30c) (S. 10—15c).

New Zealand's Milford straight and tall,
Is good for summer or in fall.

Minuet (J. C.) Large lavender. Grand. (L. 2—12c; 10—50c) (M. 10—25c).

Miss Alameda (Salbach.) Large deep salmon-pink, with carmine blotch. Tall straight spike. Florets large and of heavy substance. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Before Miss Alameda blooms,
Each bud a thing of beauty looms.

Miss America (Salbach.) Delightful shade of flesh pink. Tall, straight spike, with large blooms. (L. 15c; 3-35c; 5-50c).

Miss Greeley (Briggs.) Large early pink. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Miss New Zealand (New Zealand.) The sensational salmon-apricot Glad that put New Zealand on the Glad map. Gigantic in every way. (L. 2-14c; 10-60c) (M. 2-10c; 10-40c) (S. 10-20c).

A Miss New Zealand grew so high,
The tip was lost up in the sky.
(Editor's Note: I don't believe it.)

Morocco (Pf.) Very dark maroon. Buds almost black. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Morning Serenade (Fischer.) Pink and cream combination. (L. 15c; 3-40c) (M. 10c; 3-25c).

Mother Machree (Stevens.) Soft smoky lavender. (L. 2-14c; 10-60c).

Mrs. E. J. Heaton (Heaton.) Glowing salmon with clear cream throat. 6 to 8 large flowers open. Stands heat. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

This Mrs. Heaton's hard to beat.
Is mighty good—and stands the heat.

Mrs. E. J. Toon (Toon, New Zealand.) A tall, very large white. (L. 10c; 3-25c; 10-70) (M. 3-15c; 10-40c).

Mrs. G. Wade (Whiteley, New Zealand.) Medium yellow. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c).

Myrna (Pruitt.) New large ruffled white. Winner of many prizes. (L. 40c; 3-\$1.00) (M. 25c; 3-60c) (S. 15c; 3-40c).

Nadia (Leffingwell.) Decorative. Salmon-yellow. Long flower head. (L. 10c; 3-25c; 10-80c) (M. 2-14c; 10-60c).

New Era (Ellis-Majeski.) Eosine pink blended with La France pink. Scarce. (L. 2-15c; 10-70c) (M. 3-15c; 10-40c) (S. 3-10c; 10-30c).

New Zealand Splendor Probably the best Glad introduced into U. S. A. from New Zealand. Medium pink with orange-scarlet blotch. (L. 40c; 3-\$1.00; 10-\$3.00) (M. 25c; 3-60c; 10-\$2.00) (S. 15c; 3-40c; 10-\$1.20).

Ninth Symphony (Pf.) Vivid salmon red with silky sheen. No markings. Florets very large. (L. 2-15c; 10-70c) (M. 2-10c; 10-40c).

Paradise (Pruitt.) Apricot-buff, shading to yellow in throat. Tall spike. Color similar to Wasaga. Vigorous grower. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Wasaga has a rival now,
In Paradise, and it's a WOW!

Paul Grampel (Pf.) Brilliant scarlet. (L. 10c; 3-25c).

Peggy Lou (Wilson-Evans.) Smooth, deep shrimp pink with a rosy cast. (L. 2-15c; 10-70c) (M. 2-10c; 10-40c) (S. 10-20c).

As man to man, I say to you,
To win a prize, grow Peggy Lou.

Pfitzer's Masterpiece Large salmon-pink, lighter throat. Spikes often crook. (L. 20c; 3-50c) (M. 15c; 2-25c; 10-\$1.20).

Picardy (Palmer.) Soft shrimp pink. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

New Glads still come, and many go,
But Picardy will stop the show.

Prairie Gold (Corrington.) Rich deep yellow. Carmine on tips and reverse side of petals. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

If I may speak and be so bold,
I'll say, "Let's plant some Prairie Gold."

Puritan (Baerman.) Ruffled pure pink. (L. 15c; 2-25c; 10-\$1.00) (M. 2-15c; 10-60c) (S. 3-10c; 10-30c) (Blts. 25-25c; 100-75c).

Rapture (Palmer.) Light salmon. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Recado (Palmer.) Gigantic new smoky. (L. 10c; 3-25c; 10-80c) (M. 2-12c; 10-50c).

Red Phipps (Briggs.) A glowing red, splendid spike, good placement. Favorite Commercial red, and highly prized by fans. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

Too bad good old Professor Chips
Did not live on till saw Red Phipps.

Redwood Beauty (Majeski.) Large, heavily ruffled salmon-red, with pansy-like blotch in throat. Very unusual and pleasing. (L. 10c; 3-25c; 10-80c).

A Glad that does its honest duty,
Is John Majeski's "Redwood Beauty."

Regent (Palmer.) Another good scarlet. (L. 10c; 3-25c; 10-75c) (M. 2-14c; 10-60c).

Resolution (Baerman.) Rich scarlet. (L. 2-25c; 10-\$1.00) (M. 2-14c; 10-60c).

Rewi Fallu (Australia.) Tall, straight, strong spike with 6 or more massive, rich deep red blooms open at once, and plenty buds showing color.

Rewi Fallu is a healthy, husky grower. Makes fine, clean bulbs. Even medium bulbs produce exhibition spikes. (L. 2-12c; 10-50c) (M. 3-10c; 10-25c) (S. 10-15c).

A running mate for Peggy Lou
Is mammoth red Rewi Fallu.

Rima (Mitsch.) Lovely blend of lilac and rose, with lighter, creamy throat. One of the most beautiful of pastel-colored Glads. Tall, straight spikes. (L. 10c; 3-25c; 10-80c) (M. 2-12c; 10-50c) (S. 3-10c; 10-30c).

Grant Mitch's Rima, very large,
With beauty captivates our "Sarge."

Robert Burns (Christ.) Similar to Blue Admiral, but larger. (L. 10c; 2-14c; 10-60c) (M. 2-10c; 10-40c) (S. 10-25c) (Blts. 50-25c).

Rosamond (Wright.) Salmon-rose with darker blotch. (L. 10c; 3—25c; 10—80c) (M. 2—12c; 10—50c).

Royal Pink (Ellis.) Large, clear deep pink. Early. (L. 15c; 2—25c; 10—\$1.20).

Sahara (Palmer.) Light brown to tan. Unusual color, well named. (L. 15c; 3—40c; 10—\$1.20).

Salbach's Orchid (Salbach.) Similar to Minuet but pink. Fine spike. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

The Salbach Orchid has this trait:
Its spikes are always nice and straight.

Sandra (Palmer.) Shrimp pink, amber blotch. (L. 10c; 2—14c; 10—60c) (M. 3—10c; 10—30c).

Schwaben Girl (Pf.) Pure pink without markings—strong straight spikes. Large florets with round petals, 8 to 10 open. Surprisingly early for such a large, fine Glad. (L. 2—12c) (M. 3—10c; 10—25c).

Shirley Temple (Pruitt.) Immense ruffled cream. (L. 2—14c; 10—60c) (M. 3—10c; 10—25c) (S. 10—15c).

With Shirley Temple now so cheap,
You can plant and grow a heap.

Simcoe (Vickers.) Light purple, flaked darker. (L. 10c; 10—80c) (M. 2—12c; 10—50c).

Smiling Maestro (Christ.) Deep salmon-rose, flaked brown. Large exhibition type. (L. 2—12c; 10—50c) (M. 3—10c; 10—30c).

Snow Princess (Pfitzer.) Immense white. Good spike. Blooms well placed. (L. 10c; 3—25c; 10—80c) (M. 3—15c; 10—40c) (S. 10—25c) (Blts. 30—25c).

Snow Princess is a big new white,
You won't go wrong, if say, "I'll bite."

So-Big (Kinyon.) Very large light rose pink. Early. (L. 2—14c; 10—60c).

Sonatine (Pf.) Very tall, large, early, lustrous pink, with non-kinking spike. Not a "Saxophone" spike in a carload! (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

Too bad that dame, "Our Clementine,"
Grew ducks instead of Sonatine.

Southern Command (From New Zealand.) A new show variety. Opens up to 12 in good condition. Peach red, shaded bright scarlet at edges. Lighter center. Tall robust grower. (L. \$1.00; 3—\$2.40).

Southern Cross (New Zealand.) Large red early. (L. 2—12c; 10—50c) (M. 10—25c) (S. 10—15c).

In selling Glads, you'll take no loss,
If you will grow some Southern Cross.

Stella Antisdale (Evans.) Exhibition light pink. 7 to 9 large blooms open. Long flower head. (L. \$1.00; 3—\$2.40) (M. 75c; 3—\$1.80).

St. Lawrence (Christ.) Bright scarlet with cardinal throat. (L. 2—15c; 10—60c).

Sweetheart (Prestgard.) Lovely white with pink edg'es. Well named. EARLY. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c).

If stunning beauty you would find
Then cut some Sweetheart, all one kind.

Taiaroa (New Zealand.) Salmon-pink, flaked slate with purple blotch. Immense exhibition Glad. (L. 2—14c; 10—60c) (M. 3—12c; 10—35c).

Takina (New Zealand.) Massive. Rosaline purple. (L. 2—14c; 10—60c) (M. 3—12c; 10—35c).

Takina came from "way down under."
It makes you stop and look, and wonder.

Timbuctoo (Zimmer.) Early dark rose-red. (L. 20c; 3—50c) (M. 15c; 2—25c) (S. 10c; 3—20c).

Tunia's Blue (Both.) Large blue-violet. (L. 15c; 3—40c).

Tunia's Triumph (Both.) New giant exhibition salmon-red. Many large blooms open. (L. 2—25c; 10—\$1.00) (M. 15c; 2—15c; 10—60c) (S. 3—15c; 10—40c).

Uncas (Webster.) Deep coppery orange. 8 large blooms open. (L. 10c; 3—25c; 10—80c) (M. 3—15c; 10—40c) (S. 3—12c; 10—30c) (Blts. 25—15c).

Vagabond Prince (Palmer.) Bronze-red, with rich orange-red blotches. (L. 2—14c; 10—60c) (M. 3—10c; 10—30c) (S. 10—15c).

Valeria (Pruitt.) A very unusual soft shade of red. (L. 15c; 3—40c; 10—\$1.20) (M. 10c; 3—25c; 10—80c). Scarce. No lower rates on larger lots.

Vista Bonita (Ellis.) Immense geranium pink. (L. 20c; 3—50c; 10—\$1.20) (M. 10c; 3—25c; 10—80c).

Walk Over (Pf.) Large glittering red. Exhibition variety. (L. 15c; 3—40c) (M. 10c; 3—25c).

Wasaga (Palmer.) Clear buff, ruffled. (L. 2—12c; 10—50c) (M. 3—10c; 10—25c) (S. 10—15c).

Wasaga's color can't be beat,
That Glad looks good enough to eat.

White Spire (Kinyon.) Mammoth blooms of white. (L. 30c; 3—75c) (M. 20c; 3—50c).

Zuni (Mitsch.) Some experts say this is today the world's No. 1 Smoky Glad. A rich, sparkling silvery-rose, lit by a large terra cotta throat. (L. 10c; 3—25c; 10—80c) (M. 2—12c; 10—50c) (S. 3—10c; 10—30c).

Tall Zuni now brings up the rear.
Loud praise for it is all we hear.

Exhibition Mixed

Each order mixed from fine named varieties, our selection, none labeled.
(L. 12—50c; 50—\$1.80; 100—\$3.20) (M. 12—25c; 50—\$1.00; 100—\$1.75).

Long Season Mixed

These Long Season MIXTURES are made up of named varieties. The bulbs are also mixed sizes, but kinds not labeled. Many grand varieties seldom, if ever, used in mixtures of any kind.

The bulbs are blooming sizes, from half inch or so up to nearly inch and a half. Bloom a long time.

LONG SEASON MIXTURES, PREPAID

33 Bulbs for...	\$1.00	188 Bulbs for...	\$4.00
77 Bulbs for...	2.00	244 Bulbs for...	5.00
122 Bulbs for...	3.00	313 Bulbs for...	6.00

Gladiolus Collections

\$3.30 Labeled Collection "A"

All Large Bulbs, Prepaid

- | | |
|-----------------|-------------------|
| 5 Beacon | 5 Maid of Orleans |
| 5 Betty Nuthall | 9 Margaret Fulton |
| 5 Blue Admiral | 6 Milford |
| 6 Debonair | 5 Mrs. Wade |
| 5 Early Dawn | 6 Picardy |
| 5 Frost Pink | 5 Rewi Fallu |
| 5 Golden Cup | 9 Sweetheart |
| 7 Honor | 3 Vagabond Prince |
| 8 Londonderry | 7 Wasaga |

\$2.20 Labeled Col. "AA"

Same kinds and same number of bulbs as in Collection "A," but bulbs **Medium**, \$2.20.

\$1.80 Labeled Col. "AAA"

Same kinds and same number of bulbs as in Collection "A," but bulbs **Small**, \$1.80.

\$5.00 Labeled Collection "B"

All Large Bulbs, Prepaid

- | | |
|------------------|---------------------|
| 1 Am. Commander | 6 Maid Orleans |
| 4 Ariadne | 6 Milford |
| 6 Bill Sowden | 7 Miss Alameda |
| 4 Camellia | 5 Miss New Zealand |
| 1 Duke | 7 Mrs. E. J. Heaton |
| 3 Early Rose | 2 New Z. Splendor |
| 4 Frost Pink | 8 Paradise |
| 6 Gate of Heaven | 7 Red Phipps |
| 7 Honor | 5 Rewi Fallu |
| 6 Irak | 5 Shirley Temple |
| 3 Jersey Cream | 3 Snow Princess |
| 8 Louis d'Or | 6 Sonatine |

\$3.80 Labeled Col. "BB"

Same kinds and same number of bulbs as in Collection "B," but bulbs **Medium**, \$3.80.

\$2.90 Labeled Col. "BBB"

Same kinds and same number of bulbs as in Collection "B," but bulbs **Small**, \$2.90.

Scrambled Stars

If any Glad grower makes believe he never gets some stocks mixed, the only difference between him and me is that I admit I'm human and do pull some boners. There might be some difference in volume, but the truth is we all make mistakes. And if we can't make enough mistakes ourselves, our helpers come to the fore and make some for us.

Therefore, I do not hang my head as though it were a disgrace to say that this season we find most all of our STAR OF BETHLEHEM mixed with Picardy. If you were to set out purposely to make a "Two-In-One" mixture, you would have to go some to find two finer Glads for mixing.

Can't say just what proportion of each in this scrambled lot. More in some rows than in others. Think the Stars in the majority.

SPECIAL OFFER: Scrambled Stars, Large Bulbs (Nos. 1 and 2 sizes, some each) at—
 18 Bulbs \$.50 94 Bulbs \$2.00
 42 Bulbs 1.00 200 Bulbs 4.00
 All Prepaid in U. S. A.

Scrambled Stars, Medium Bulbs (Nos. 3 and 4, some of each) at—
 33 Bulbs \$.50 184 Bulbs \$2.00
 77 Bulbs 1.00 388 Bulbs 4.00
 All Prepaid in U. S. A.

\$7.00 Labeled Collection "C"

All Large Bulbs, Prepaid

- | | |
|---------------|--------------------|
| 2 Aladdin | 2 Margaret Beaton |
| 4 Alayne | 5 Ninth Symphony |
| 3 Amulet | 7 Prairie Gold |
| 6 Angelica | 5 New Era |
| 4 Ariadne | 4 New Z. Splendor |
| 6 Beacon | 7 Peggy Lou |
| 3 Black Opal | 4 Redwood Beauty |
| 3 Blue Beauty | 3 Rima |
| 6 Camellia | 6 Robert Burns |
| 4 Christabel | 5 Smiling Maestro |
| 4 Coral Glow | 6 Snow Princess |
| 3 Duke | 1 Southern Command |
| 5 Hercules | 5 Uncas |

\$5.50 Labeled Col. "CC"

Same kinds and same number of bulbs as in Collection "C," but bulbs **Medium**, \$5.50.

\$3.85 Labeled Col. "CCC"

Same kinds and same number of bulbs as in Collection "C," but bulbs **Small**, \$3.85.

\$9.00 Labeled Collection "D"

All Large Bulbs, Prepaid

- | | |
|--------------------|--------------------|
| 3 Algonquin | 4 New Z. Splendor |
| 3 Auahi | 4 Puritan |
| 3 Amrita | 3 Rima |
| 5 Barcarole | 2 Rosamond |
| 3 Chamouny | 5 Snow Princess |
| 2 Changeable Silk | 3 Southern Command |
| 3 Duke | 5 Talaroa |
| 3 Jasmine | 5 Uncas |
| 3 Margaret Beaton | 2 Vista Bonita |
| 3 Morning Serenade | 3 White Spire |
| 5 Mrs. Toon | 5 Zuni |

\$6.60 Labeled Col. "DD"

Same kinds and same number of bulbs as in Collection "D," but bulbs **Medium**, \$6.60.

\$4.40 Labeled Col. "DDD"

Same kinds and same number of bulbs as in Collection "D," but bulbs **Small**, \$4.40.

Rewi Fallu made good again this year. This is one of those Glads you should cut before many blooms open. Let most of the buds open indoors. Land sakes alive! Such fine, rich red mammoth blooms! And on good straight spikes, too.

Our 1942 Spring Catalogue

If sent too early, the catalogue may be lost—or the pup may get hold of it and chew it up—before you are ready to order. If too late—well, that's just too bad for you and us both.

Will try to get the catalogues into the mails around January 25th.

If you ordered goods, or requested catalogue last year, you don't need to write for your copy. **Your name is on our preferred list.**

Regarding Order Blanks

Please don't ever feel you must use any special form of order sheet.

But use just any kind, shape, size or color paper you can lay hands on. Use pencil if more convenient than pen. Write plainly. Use a separate line for each item you order.

Gladiolus Bulbs Priced per 100 Prepaid

25 or more, same kind and size, at 100 rate.

	No.1	No.2	No.3	No.4	No.5
Alayne	\$ 3.90	\$ 2.80	\$ 2.20	\$ 1.50	\$ 1.20
Amrita	6.00	4.80	4.00	3.20	2.40
Amulet	12.00	9.60	7.00	6.00	4.80
Arethusa	12.00	9.60	7.00	6.00	4.80
Ariadne	8.00	6.00	4.80	3.60	2.80
Ave Maria	3.80	2.80	1.80	1.40	1.20
Black Opal	10.00	8.00	6.00	4.80	3.60
Bagdad*	3.60	2.40	1.80	1.20	.80
Barcarole	14.00	10.00	8.00	6.40	4.80
Beacon	4.80	3.60	2.40	1.80	1.20
B. B. Eyes	4.00	3.00	2.00	1.50	1.20
Betty Co-Ed*	3.60	2.40	1.40	.90	.70
B. Nuthall*	3.60	2.40	1.60	1.00	.70
Bill Sowden	4.00	2.80	1.80	1.40	1.20
Blue Admiral*	3.80	2.80	1.80	1.20	.80
Blue Beauty	6.00	4.80	3.60	2.80	2.00
Camellia*	5.00	3.80	2.80	2.20	1.60
Champlain	4.00	3.00	2.00	1.50	1.20
C. Dickens	3.90	2.80	1.80	1.40	1.20
Com. Koehl	3.80	2.80	1.80	1.40	1.20
Conquest	5.40	4.40	3.60	3.00	2.40
Coronation	3.60	2.40	1.80	1.40	1.20
Debonair*	3.60	2.40	1.40	1.00	.70
Dr. Durr	3.60	2.40	1.80	1.40	1.20
Dr. Hoeg*	3.80	2.80	1.80	1.20	.80
Duna*	3.60	2.40	1.40	1.00	.70
Early Dawn*	3.40	2.20	1.20	.80	.60
Early Rose	4.80	3.60	2.80	2.00	1.60
Eloise	4.20	3.00	2.20	1.60	1.20
E. Aubrun	4.00	2.80	1.80	1.40	1.20
Frost Pink	4.80	3.80	2.80	2.00	1.60
G. Heaven	4.00	2.80	1.80	1.40	1.20
G. Chimes	4.00	3.00	2.00	1.50	1.20
Golden Cup*	3.40	2.20	1.60	.90	.70
Gold Dust	4.80	3.80	3.00	2.40	1.60
Hercules	4.00	3.20	2.00	1.40	1.20
Honor*	3.80	2.80	1.60	1.20	.90
Irak	4.00	3.00	2.40	2.00	1.60
Jer. Cream*	4.00	3.00	1.80	1.40	1.00
King Arthur	4.00	3.00	2.00	1.40	1.00
Londonderry*	3.40	2.60	2.00	1.20	.80
Louis d'Or*	3.30	2.20	1.60	1.00	.80
M. Orleans	4.00	3.00	2.00	1.60	1.20
Mam. White	4.00	3.00	2.00	1.60	1.20
M. Fulton*	3.20	2.20	1.20	.80	.60
Milford*	4.00	3.00	2.40	1.80	1.20
Minuet	4.00	3.00	1.80	1.40	1.00
M. Alameda*	4.00	3.00	2.40	1.60	1.20
M. Greeley	4.00	3.00	2.00	1.40	1.00
M. N. Zealand	6.00	4.80	3.60	2.40	1.60
Morocco	4.00	3.00	2.40	1.80	1.20
M. Heaton*	4.00	3.00	2.20	1.40	1.00
Mrs. Toon	6.00	5.00	3.60	2.80	2.00
Mrs. Wade	4.00	3.00	2.40	1.80	1.20
New Era	6.00	4.80	4.00	3.20	2.40
Paradise*	4.00	3.00	2.40	1.60	1.00
Peggy Lou	6.00	4.80	3.60	2.80	1.80
Picardy*	3.00	2.00	1.20	.80	.60
Prairie Gold*	3.60	2.80	2.00	1.60	1.20
Puritan	10.00	8.00	6.00	4.00	3.00
Rapture*	3.60	2.40	1.60	1.20	.80
Recado	10.00	8.00	6.00	4.00	3.00
Red Phipps*	3.80	2.80	1.80	1.00	.80
Rima	8.00	6.00	5.00	4.00	3.00
Rewi Fallu*	4.00	3.00	2.40	1.80	1.20
Robert Burns	6.00	4.80	3.60	2.80	2.00
Sal. Orchid	3.80	2.80	2.00	1.40	1.00
Sch. Girl	3.60	2.40	1.80	1.20	.80
Shir. Temple	4.00	3.00	2.00	1.20	1.00
Sm. Maestro	4.00	3.00	2.00	1.40	1.00
S. Princess	8.00	6.00	4.00	3.00	2.40
Sonatine	3.90	2.80	1.80	1.20	.80
So. Cross*	3.60	2.40	1.60	1.20	1.00
Star Beth	4.80	3.80	3.00	2.40	1.60
Sweetheart	3.60	2.40	1.60	1.20	.80
Talaroa	4.80	3.60	3.00	2.40	1.60
Uncas	8.00	6.00	4.00	3.20	2.80
Vag. Prince	4.00	3.00	2.40	1.80	1.20
Wasaga	3.60	2.40	1.60	1.20	.80
Zuni	8.00	6.00	5.00	4.00	2.80

Bulblets Per Pkt., 100, 1000—Prepaid

The number of bulblets in a packet is based on somewhat less than the 100 price for that variety. Real good values always. The larger the order the more liberal the overcount.

	Pkt.	100	1,000	Qt.
Alayne	\$0.10	\$0.15	\$1.00	...
Arethusa	.25	1.00	...	...
Ariadne	.15	.40	...	...
Ave Maria	.10	.10	.60	...
Bagdad	.10	.10	.60	\$1.80
Beacon	.10	.30	2.50	...
Betty Co-Ed	.10	.10	.50	1.50
Betty Nuthall	.10	.10	.80	2.00
Bill Sowden	.10	.15	.90	2.50
Blue Admiral	.10	.15	.90	2.50
Camellia	.15	.20	1.60	...
Commander Koehl	.10	.15	1.00	...
Debonair	.10	.10	.80	2.40
Dr. Hoeg	.15	.20	1.40	...
Early Dawn	.10	.10	.50	1.25
Exhibition Mixed	.15	.25	2.00	...
Golden Cup	.10	.10	.60	1.50
Honor	.10	.15	1.20	3.60
Irak	.10	.20	1.00	3.00
Jersey Cream	.10	.20	1.20	3.60
Londonderry	.10	.10	.80	2.40
Louis d'Or	.10	.10	.80	2.40
Margaret Fulton	.10	.10	.60	1.60
Milford	.10	.15	1.20	3.60
Miss Alameda	.10	.15	.80	2.80
Mrs. Heaton	.10	.15	.90	3.00
New Era	.15	.25	2.00	...
Paradise	.10	.10	.70	2.00
Peggy Lou	.10	.15	1.00	...
Picardy	.10	.10	.50	1.60
Prairie Gold	.10	.15	.80	2.00
Rapture	.10	.10	.60	1.50
Red Phipps	.10	.10	.80	2.40
Rewi Fallu	.10	.15	.80	2.80
Shirley Temple	.10	.15	1.00	3.00
Sonatine	.10	.10	.80	2.00
Southern Cross	.10	.10	.80	2.00
Sweetheart	.10	.10	.70	1.80
Wasaga	.10	.15	1.00	...
Zuni	.15	.25	2.00	...

Salbach's Patented Glads

California. Immense deep geranium pink, deep pink blotch in throat.

King of Hearts. Light coral-red, red line in throat. Up to 8 open at once.

June Bride. Light yellow, soft red blotch on lower petals.

Helen of Troy. Mammoth apricot and pink blend with smoky blotch of brown.

Sir Galahad. Creamy yellow with crimson blotch in deep cream throat.

Grand Opera. Color is between La France and geranium pink. Very clear in tone.

Prices for any above 6 Patented Glads, Large: 50c; 3 for \$1.25; 6 for \$2.25. (Alike or assorted.)

"Glad Gossip," 10 Cents

"Glad Gossip" is a 24-page booklet I wrote to help both amateurs and professional growers get the most pleasure and profit from their Glads. Doesn't tell all there is to know about Glads, but tips you off about many points of vital interest.

Among other things, about eight pages are given to **thrips**. Many who followed my suggestions last season solved their thrips problems, and have renewed their enthusiasm for growing Glads as a hobby or for market.

The price is 10 cents. If not worth 10 cents then it isn't worth sending for. **It's been worth dollars to many Glad growers.** You'll be surprised.

Free with Glad orders amounting to 50c or over, if asked for when order is sent. Otherwise, 10c please.

Gladiolus Wholesale Prices

per **100 F. O. B. Boulder**

(You pay Express on arrival. Or if by Parcel Post, then postage C. O. D.)

25 or more, same kind and size, at 100 rate.

	No.1	No.2	No.3	No.4	No.5
Alayne	\$ 2.40	\$ 2.00	\$ 1.60	\$ 1.20	\$ 1.00
Ave Maria	2.20	1.80	1.40	1.20	...
Bagdad*	2.00	1.50	1.20	1.00	.70
Barcarole	12.00	8.00	6.00	5.00	4.00
B. B. Eyes	2.40	1.80	...	...	...
Betty Co-Ed*	2.00	1.40	1.00	.80	.60
B. Nuthall*	2.00	1.40	1.00	.80	.60
Bill Sowden	2.00	1.60	1.20	...	...
Black Opal	8.00	7.00	5.00	4.00	3.00
Blue Admiral*	2.00	1.60	1.20	1.00	.70
Blue Beauty	5.00	3.80	3.20	...	...
Camellia*	3.80	3.00	2.40	1.80	1.40
Champlain	2.00	1.60	...	...	...
C. Dickens	2.40	1.80	...	...	...
Com. Koehl	2.40	1.80	1.40	1.20	...
Conquest	4.00	3.20	2.60	2.00	...
Coronation	2.00	1.60	1.20	...	...
Debonaire*	2.00	1.60	1.20	1.00	.70
Dr. Durr	2.00	1.60	1.20	...	...
Dr. Hoeg*	2.00	1.60	1.20	1.00	...
Duna*	2.00	1.60	1.20	1.00	.70
E. Dawn*	2.00	1.40	1.00	.90	.60
E. Rose	3.80	3.40	2.40	...	...
Eloise	3.00	2.40	1.80	...	...
E. Aubrun	2.00	1.60	...	...	...
Frost Pink	4.00	3.00	2.40	1.60	1.40
G. Heaven	2.00	1.60	1.20	...	...
G. Chimes	2.40	1.80	...	...	...
Golden Cup*	2.00	1.60	1.20	1.00	...
Gold Dust	3.00	2.40	1.80	1.60	...
Hercules	2.80	2.00	...	...	...
Honor*	2.20	1.80	1.40	1.00	.80
Irak	3.20	2.60	2.20	1.80	1.40
Jer. Cream*	2.20	1.80	1.40	1.00	.80
King Arthur	2.60	2.00	1.60	1.20	...
Londonderry*	1.80	1.40	1.00	.80	.70
Louis d'Or*	1.80	1.40	1.20	.90	.70
M. Orleans	2.00	1.60	1.20	1.00	...
Mam. White	2.40	1.80	1.40	...	...
Mar. Fulton*	1.80	1.40	1.00	.70	.50
Milford*	2.20	1.80	1.50	1.00	.80
Minuet	2.00	1.60	1.20	1.00	...
M. Alameda*	2.00	1.60	1.20	1.00	...
M. Greeley	2.40	2.00	...	...	...
M. N. Zealand	4.80	3.60	2.80	2.00	...
Morocco	2.00	1.60	1.20	...	...
M. Heaton*	2.20	1.80	1.40	1.00	.80
Mrs. Toon	4.80	3.80	3.00	2.40	...
Mrs. Wade	2.40	1.80	1.40	1.20	1.00
New Era	5.00	4.00	3.20	2.40	1.80
Paradise	2.00	1.60	1.20	.80	.60
Peggy Lou	4.00	3.20	2.80	2.00	1.40
Picardy*	1.80	1.40	.90	.70	.50
Prairie Gold	2.00	1.60	1.20	1.00	.80
Rapture*	2.00	1.60	1.20	1.00	.70
Red Phipps	2.00	1.60	1.20	.90	.70
Rima	6.00	5.00	4.00	3.00	...
Rewi Fallu*	2.60	2.00	1.60	1.20	1.00
Sal. Orchid	2.00	1.60	...	...	...
Sch. Girl	2.00	1.60	...	...	...
Shir. Temple	2.80	2.20	1.60	1.00	.80
Sm. Maestro	2.80	2.20	1.60	...	...
S. Princess	6.00	5.00	3.60	2.80	2.20
Sonatine	2.00	1.60	1.20	1.00	.80
So. Cross*	2.00	1.60	1.20	1.00	.80
Star Beth	3.60	2.40	2.00	...	...
Sweetheart	2.00	1.60	1.20	1.00	...
Taiaroa	3.80	3.00	2.60	...	...
Uncas	6.00	5.00	3.60	2.40	2.00
Vag. Prince	2.80	2.20	1.80	1.40	...
Wasaga	2.00	1.60	1.20	1.00	.70
Zuni	6.00	5.00	4.00	3.00	...
E*hib. Mix.	2.40	2.00	1.40	1.00	...

Gladiolus Wholesale Prices

per **1000 F. O. B. Boulder**

(You pay Express on arrival. Or if by Parcel Post, then postage C. O. D.)

250 or more, same kind and size, at 1,000 rate.

	No.1	No.2	No.3	No.4	No.5
Bagdad	\$16.00	\$12.00	\$10.00	\$ 7.00	\$ 6.00
Betty Co-Ed	16.00	12.00	10.00	6.00	4.00
B. Nuthall	16.00	12.00	9.00	7.00	5.00
Bill Sowden	18.00	14.00	10.00	...	...
Blue Admiral	18.00	14.00	10.00	7.00	5.00
Camellia	32.00	24.00	20.00	16.00	12.00
Champlain	18.00	14.00	...	...	...
Com. Koehl	20.00	16.00	12.00	...	...
Coronation	18.00	14.00	10.00	...	...
Debonair	18.00	14.00	10.00	8.00	5.00
Dr. Hoeg	16.00	14.00	11.00	8.00	...
Duna	18.00	14.00	10.00	8.00	5.00
E. Dawn	16.00	12.00	8.00	6.00	5.00
E. Aubrun	19.00	...	...	...	...
G. Heaven	16.00	12.00	10.00	...	...
Golden Cup	16.00	12.00	10.00	7.00	...
Honor	18.00	14.00	12.00	8.00	7.00
Jer. Cream	18.00	14.00	12.00	8.00	7.00
King Arthur	22.00	18.00	12.00	10.00	...
Londonderry	16.00	12.00	8.00	6.00	5.00
Louis d'Or	14.00	11.00	9.00	7.00	5.00
M. Orleans	16.00	12.00	10.00	8.00	...
Mam. White	20.00	16.00	12.00	...	...
M. Fulton	14.00	10.00	7.00	5.00	4.00
M. Alameda	16.00	12.00	10.00	8.00	...
M. N. Zealand	36.00	28.00	20.00	...	...
Mrs. Heaton	18.00	14.00	10.00	7.00	6.00
Paradise	16.00	12.00	9.00	7.00	5.00
Peggy Lou	36.00	28.00	20.00	14.00	10.00
Picardy	16.00	12.00	8.00	6.00	4.00
Prairie Gold	16.00	12.00	10.00	8.00	6.00
Rapture	16.00	12.00	8.00	6.00	5.00
Red Phipps	16.00	12.00	8.00	6.00	4.00
Rewi Fallu	20.00	16.00	12.00	10.00	8.00
Sal. Orchid	16.00	12.00	...	...	...
Sch. Girl	16.00	12.00	...	...	...
Shir. Temple	24.00	20.00	14.00	9.00	7.00
Snow Princess	50.00	40.00	32.00	24.00	18.00
Sonatine	16.00	12.00	9.00	8.00	6.00
So. Cross	18.00	14.00	...	...	...
Sweetheart	16.00	12.00	10.00	...	...
Wasaga	16.00	12.00	9.00	6.00	5.00
Exhib. Mix.	20.00	16.00	12.00	9.00	...

To Large Buyers: Growers, dealers and others who can use large quantities of a variety, or a good big order of assorted varieties of Gladiolus bulbs or bullets, please mail me a definite list of the kinds, sizes and quantities. Will make a special price on the lot, f. o. b. Boulder. **This is for large lots. Do not send me lists of a few bulbs of a kind for special quotations.**

Some Bulbs Sold "As Is" ... You Clean

IMPORTANT: Read conditions carefully and save yourself and us needless correspondence.

Notice carefully that some varieties listed per 100 are followed by a tiny star (*). Starred kinds sold "AS IS" per 1,000 also.

The varieties marked thus with stars are the only kinds that we offer "AS IS." "AS IS" means we send the bulbs without removing the old bulbs and roots.

Only sizes No. 3, 4 and 5 are offered "AS IS." The "AS IS" offer applies also only to quantities of 25 or more of a kind and size.

Here's where you come in. No change in prices is made for the "AS IS" stocks. There are far too many prices to keep track of already. But we pay you for your work, by sending more bulbs than we would send if we do all the cleaning.

Flower Seeds to Sow Late This Fall

Wait until very late in fall if seeds not sown before Sept. 15th. Now this is the important idea, and for the sake of your own success, don't miss it. The idea is to sow the seed so late that it will not start to germinate before spring. Keep mulling that over in your head and you will at least start right.

Vital point regarding sowing of ANNUAL flower seeds is not to sow early enough in fall that they will begin to grow before winter. Therefore, have your seeds on hand, and keep your eye on the calendar.

Delphiniums and Columbines do especially well if seed sown real late in fall. Many of the Delphiniums will bloom freely the next summer. This is true of California Poppies, Iceland Poppies, Snap Dragons and some other perennials and biennials. Well worth trying.

Catch this secret. Sow your flower seeds late in fall the usual way in well prepared soil. Then protect the bed by spreading straw, hay, excelsior torn fine and flaky, corn stalks, or any old trash, held in place with poultry wire well staked down, or brush—anything that will prevent the winds from blowing away the soil and seed. Remove covering early spring.

SEEDS OF HARDY PLANTS

	Pkt.
ANCHUSA (Dropmore). Tall blue.....	15c
BOLTONIA. Lavender-pink.....	10c
CALIFORNIA POPPY. Golden West.....	10c
CALIFORNIA POPPY. Mixed colors.....	10c
CALIFORNIA POPPY. See catalogue.	
COLUMBINE. Rocky Mt. (½ oz., 35c)....	10c
COLUMBINE. Rainbow Mixed.....	25c
DELPHINIUM. Pacific Giants Mixed.....	30c
DELPHINIUM. Gold Medal Hybrids.....	15c
FOX GLOVE. Giant mixed.....	10c
GEUM (Mrs. Bradshaw). Scarlet.....	10c
GEUM (Lady Stratheden). Yellow.....	10c
GYPSOPHILA. White (25% double).....	25c
HOLLYHOCK. Any color or Mixed.....	10c
ICELAND POPPIES. Sanford Giants.....	15c
ICELAND POPPIES. See catalogue.	
ORIENTAL POPPY. Giant scarlet.....	10c
PANSY. Super-Giants Mixed.....	25c
PANSY. Mile High Monsters Mixed.....	25c
PANSY. Swiss Giants Mixed.....	15c
ROCK GARDEN. Perennials Mixed.....	20c
HASTA DAISY. Improved white.....	10c
SNAP DRAGONS. Giant Mixed.....	10c
SNAP DRAGONS. Separate colors.....	10c
STATICE (Sea Lavender). Blue.....	10c
SWEET PEAS. Perennial Mixed. See catalogue.	
SWEET WILLIAM. Single Mixed.....	5c
SWEET WILLIAM. Double Mixed.....	10c
WILD CUCUMBER. Fast Climber.....	10c

SPECIAL

Any Three	
10c Pkts.	25c
Any Two	
15c Pkts.	25c

SEEDS OF ANNUAL PLANTS

	Pkt.
ALYSSUM. Carpet of Snow. 3 inches.....	10c
BACHELOR BUTTON. Large Mixed.....	10c
BACHELOR BUTTON. Any Color.....	10c
BALSAM (Touch-Me-Not). Mixed.....	5c
CALENDULA. Best Kinds Mixed.....	10c
CALUNDA. Colors. See catalogue.	
CANDYTUFT. Pure White or Mixed.....	5c
CHINESE FORGET-ME-NOT. Blue.....	10c
BABY'S BREATH. White or Pink.....	10c
BABY SNAPDRAGON. See Linaria.	
COSMOS. Early Giants Mixed.....	10c
COSMOS. Sensation Strain Mixed.....	10c
COSMOS. Colors. See catalogue.	
EVERLASTING (Straw Flower). Mixed.....	10c
FOUR O'CLOCKS. Mixed (oz. 20c).....	5c
LARKSPUR. Beautiful Blend—Mixed.....	10c
LARKSPUR. Separate Colors.....	10c
LINARIA. Cute Little "Snaps" Mixed.....	10c
MARIGOLDS. Gold Medal Blend.....	10c
MARIGOLDS. Colors. See catalogue.	
PETUNIAS. Fine Mixed Bedding.....	10c
PINKS (Dianthus). Mixed.....	10c
POPPIES. Peony Flowered Mixed.....	10c
POPPIES. Colors. See catalogue.	
ROCK GARDEN Annuals Mixed.....	10c
VERBENAS. Mammoth Mixed.....	10c
VERBENAS. Colors. See catalogue.	

SPECIAL

Any three 10c Pkts..... 25c

NOTICE: "See Catalogue" means other kinds or colors in 1941 Spring Catalogue. Copy free.

New Low Express Rates

For years flower bulbs and roots have been carried by the Railway Express Agency at second class rates.

That was fine. But NOW even that special lower rate has been reduced still more.

Seems too good to be true, but is true. With reservations. As I understand it, this new rate, known as Commodity Rate, applies to all states east of Montana, Wyoming, Colorado, New Mexico, plus a narrow strip along east side of New Mexico, extending as far west as Roswell.

I'm talking about shipments from Boulder, Colorado, but understand these rates apply on shipments in any part of the U. S. A. east of states named.

Just why the new low rates apply to the east and not to west of Boulder, I do not know. Maybe because it is a down hill pull from Boulder east, whereas, going west it is an up hill pull over the Rockies. (Of course my theory won't hold water, but sounds a bit logical, anyway.)

As you know, parcel post renders wonderful service and at reasonable rates. Is especially helpful within the first few zones, and for light packages in any zone. Parcel post rates are the same for all or nearly all, classes of goods, for packages over 8 ounces, as I understand it.

on Flower Bulbs and Roots

But we flower folks are highly favored in that we get special low rates on our line of goods, when shipping by express.

By all means, be SURE to name your EXPRESS OFFICE if it is different from your postoffice address.

If shipment is prepaid basis, we can afford to fill your order more liberally if we ship by express.

If you order on F. O. B. basis, and YOU pay the carrying charges, you just naturally want to save about a third (on the average) of delivery costs.

Express shipments are automatically insured, at no extra cost up to \$50.00.

Now don't forget—give us your express office. We will figure out best way to ship. The saving is noticed especially on packages weighing 5 pounds or more.

Colorado Sales Tax should be added to each order sent me by Colorado folks. No tax required from other states. Verily, as the Denver Post says, "It's a privilege to live in Colorado!"

LONG'S Double Peonies

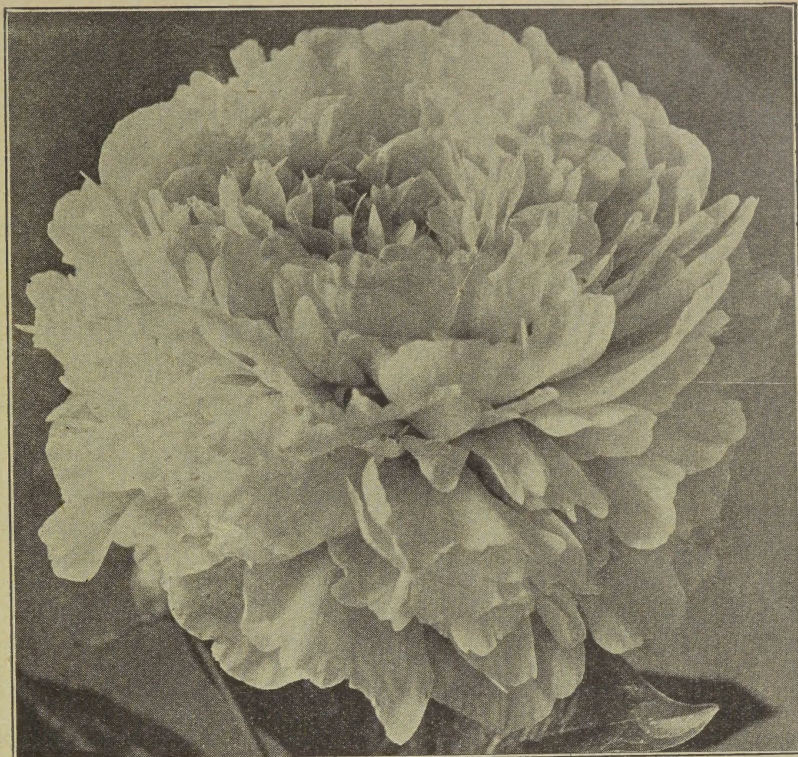
\$5.80 Peony Collection

One Each,

Elwood Pleas
Festiva Maxima
Jubilee
Karl Rosenfield
Le Cygne
Mary Shaylor
M. Jules Elie
M. M. Cahuzac
Mrs. Harding
Richard Carvel
Solange
Therese

\$5.80

**ALL PEONIES
PREPAID**



STANDARD DIVISIONS. 3 EYES OR MORE.

	Each
AVALANCHE. Large ivory white.....	\$.45
EDULIS SUPERBA. The early rose-pink..	.45
ELWOOD PLEAS. Immense shell pink....	.45
FESTIVA MAXIMA. White, flecked red ..	.45
FRANCES WILLARD. Creamy white....	.90
HANSINA BRAND. Mammoth pink.....	2.50
JUBILEE. Immense white. Lovely.....	.65
KARL ROSENFELD. Rich crimson.....	.45
KELWAY'S GLORIOUS. Immense white	1.80
LA FEE. Magnificent rose-pink.....	.90
LE CYGNE. (The Swan.) Large white....	1.40
LONGFELLOW. Snappy red. Splendid....	.65
MARY SHAYLOR. Lovely shell pink.....	.65
M. JULES ELIE. Giant deep pink.....	.90
M. MARTIN CAHUZAC. Deep maroon....	1.40
MRS. A. M. BRAND. Fine pure white....	2.50
MRS. EDW. HARDING. Pure white.....	.90
MRS. FRANK BEACH. Ivory white.....	2.50
MRS. J. M. KLEITSCH. Violet-rose.....	2.50
MYRTLE GENTRY. Salmon-pink.....	2.50
NIMBUS. Lovely, large, late white.....	.90
OCTAVIA DEMAY. Early light pink.....	.45
OFFICINALIS RUBRA. Earliest red.....	.45
PHILIPPE REVOIRE. Dark crimson.....	2.50
PEES. WILSON. Soft rose. Large.....	1.40
RICHARD CARVEL. Brilliant crimson....	.65
REINE HORTENSE. Grand rose-pink....	.65
SARAH BERNHARDT. Apple Blossom....	.65
SOLANGE. Cream pink, tinted brown....	.65
THERESE. Enormous soft pink.....	.90

Peony Collections

YOU PICK THEM. ALIKE OR ASSORTED.	
Any six	45c Peonies for.....\$2.40
Any two	65c Peonies for.....1.20
Any two	90c Peonies for.....1.50
Any two	\$1.40 Peonies for.....2.40
Any three	\$2.50 Peonies for.....5.00

No-Name Peonies Popular double good kinds, but labeled as to color only. **PINK—RED—WHITE.** Alike or assorted. 3 for \$1.00; 10 for \$3.00. Order these by COLOR only.

Timely Tulip Talk

As you know, for generations most of the Tulip bulbs sold and planted in the U. S. A. came from Holland.

American bulb growers are doing fine work producing Tulip bulbs that bloom satisfactorily. Often the shape and appearance of the domestic bulbs are not so pleasing as the "Dutch" grown stocks. But they do grow, thrive and bloom O. K.

But this upset in Tulip bulb supply came too suddenly for our own growers to meet the demand fully. Planters can't expect to secure anything like such a wide range of kinds and colors as formerly.

Now in view of the fact that any variety is likely to sell out quickly, while we may still have a supply of another kind in same color class, as good, we are offering this fall under **COLORS ONLY.** Also mixed kinds and colors.

All are high grade named varieties, such as: In pinks, Clara Butt, Princess Elizabeth, Venus. In Reds, the popular F. Sanders, Grenadier, Spat. Major. For white Miss Blanch, maybe others. For yellow, the tried and true Inglescombe Yellow.

We suggest that you order by **COLOR** only, though O. K. if you mention any these varieties, BUT tell us we may send another kind, as above, or maybe some other that we still have when order is received. We will go as far as we can complying with your wishes, but want to avoid correspondence. **Say whether to send another kind if we can, or to refund.**

Colors: Pink, Yellow, White, Red.

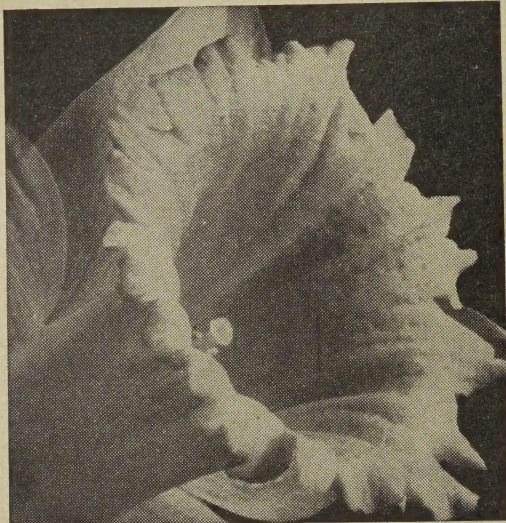
Prices for any of these colors: Each 10c; 3 for 25c; 10 for 80c.

(Sizes vary, but all will be good blooming size).

MIXED TULIPS. Darwin and Cottage kinds, mixed. 2 for 15c; 10 for 70c. All Tulip bulbs prepaid.

Narcissus Bulbs

All Prepaid in U. S. A.—All Labeled



King Alfred Largest of all Trumpet varieties. Deep yellow. Frilled, 2 for 25c. 10 for.....\$1.00

Victoria Trumpet is yellow; petals white. Large. 3 for 25c. 10 for\$.70

Emperor Like Victoria, but entire flower is pure golden-yellow. 3 for 25c. 10 for..... .70

Poet White petals, yellow cup. (Bulbs small.) 4 for 25c. 10 for..... .60

Von Sion The yellow double daffodil. 3 for 25c. 10 for..... .70

Narcissus for Indoors Only.

Paper Whites For indoors. Bloom in water. Not the inferior "bargain size." Strong bulbs. 4 for 25c. 10 for.....\$.060

Yellow "Paper Whites" Grand Soliel d' Or. For indoors. Blooms in water, same as paper whites. Bulbs and blooms larger. 5 for 55c. 10 for..... 1.00

Fragrant Freesias

WHITE PURITY STRAIN. 10 for 25c. 25 for 50c. 100 for.....\$1.60

RAINBOW MIXED. Colored Freesias, mixed. 10 for 30c. 25 for 60c. 100 for... 2.00

Tulip Bulbs

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Long's Gardens

Boulder, Colorado

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Boulder, Colo.
Permit No. 1

CHAS E F GERSDORFF
1825 CAPITOL ST
WASHINGTON D C

Our 1942 Spring Catalogue will be ready about January 25th.

All who have sent us orders the past few years, also you who ask for this catalogue will receive a copy without asking for it again.

Others are dropped from our mailing list, but are reinstated if request is made.